

Business Development Services (by APiC Consulting GmbH)

We work as trusted advisors for our clients in their business development activity and help them achieve their personal and business goals in new markets.

Leveraging on our profound professional network, access to business infrastructure, knowledge and personal experience in setting-up businesses in new locations, we can explore with you opportunities for your business or investments.

Specialising in both Russian, as well as in European and Swiss markets, we can:

- Assist you in defining your objectives and sounding out your ideas through coaching and initial meetings with relevant market players;

Through contracts with our partner companies you can:

- initiate and complete market research for your products/potential clients – make an initial evaluation of your business opportunities in your target market;
- develop a market penetration strategy using expertise of seasoned local professionals;
- find reputable and established local executives to work for you as interim managers and develop your business in the local market;
- find investment opportunities (for both - active and passive investment)
- receive asset management services
- find a project finance/funding
- contract with professional and reputable local advisors (legal, tax, finance, recruiting, business and personal relocation etc.)

Furthermore, we can provide you with guidance and coaching support to get established and adapt to the new country and its specifics. And help you with your organisation and team creation/development.

We can help you to minimize your risks and reduce the costs and time consumed on getting access to and establishing yourself in a new market.

We work with corporate clients as well as with individuals from Russia/CIS, Switzerland and other countries.

Should you be interested, please get in touch with us.